

FIRM OVERVIEW



Founded in 2010, Renovus Capital Partners is a lower middle market private equity firm specializing in the Knowledge and Talent industries. From its base in the Philadelphia area, Renovus manages over \$1 billion across its three sector focused funds and other strategies. The firm’s current portfolio includes over 25 U.S. based businesses specializing in education and training, healthcare services, technology services and professional services. Renovus typically partners with founder-led businesses, leveraging its experience within the industry and access to debt and equity capital to make operational improvements, pursue add-on acquisitions and oversee strategic growth initiatives.

INVESTING IN KNOWLEDGE & TALENT

INDUSTRY FOCUS



EDUCATION

Education Providers
Education Services
Education Technology



HEALTHCARE SERVICES

Life Sciences Commercialization
Payor Services, RCM
Provider Models



TECHNOLOGY SERVICES

Digital Transformation
Software Development
Cloud Enablement



PROFESSIONAL SERVICES

Human Capital Outsourcing
Sales & Marketing Enablement
BPOs

\$1,000M+

Assets under management

\$10-\$200M

Platform Enterprise Value

\$3-\$15M

Platform EBITDA

50+

Portfolio execs recruited

3,000+

Jobs supported by portcos

30+

Platforms since inception

ABOUT RENOVUS

- **100+ years of Knowledge & Talent sector expertise**
- **Founder friendly bespoke transaction structures**
- **Proven portfolio value creation playbook**
- **Debt & equity co-investment opportunities LPs**

PORTFOLIO VALUE CREATION

MANAGEMENT TOP GRADING

Recruit senior executives including CEOs, COOs, CTOs, CFOs and SVPs of Sales

NAVIGATING COMPLEXITY

Facilitate access to capital markets and oversee financing relationships. Experience with regulatory, legal & compliance matters

M&A SOURCING EXECUTION

Leverage Renovus' business development team to support buy-and-build programs

STRATEGY & OPERATIONS

Provide strategic consulting, subject matter expertise and resources to expand existing and launch new products and services

RECENT PORTFOLIO ACTIVITY

ACTIVE PLATFORMS

 **EducationDynamics**
Higher Education focused enrollment services provider
Hoboken, NJ

 **LeapPoint**
IT firm connecting client platforms and optimizing business processes
Reston, VA

RECENT EXITS

 **rednucleus**
Life Sciences learning solutions provider
Yardley, PA

 **hoonuit**
K-12 data analytics software provider
Little Falls, MN

 **PRAGMATIC INSTITUTE**
Product management and marketing training provider
Scottsdale, AZ

 **THOUGHTLOIC**
Business transformation consulting and services to leading corporate clients
Atlanta, GA

 **RASMUSSEN UNIVERSITY**
Career college specializing in nursing & healthcare programs
Bloomington, MN

 **cea**
clinical education alliance
Provider of live and online continuing medical education
Reston, VA

 **ClinicalMind**
Full service medical communications company
New York, NY

 **InflowCX**
MSP focused on contact center software
Portland, OR

 **EMS**
Education Management Solutions
Healthcare education and simulation software provider
Exton, PA

 **Resultant**
Data, technology, and digital transformation consulting firm
Indianapolis, IN

Contact Information

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